

CITY OF CHIPPEWA FALLS, WISCONSIN
NOTICE OF PUBLIC MEETING

In accordance with the provisions of the Wisconsin State Statutes, Sec. 19.84, notice is hereby given that a public meeting of the:

Committee No. 1
Revenues, Disbursements, Water and Wastewater

Will be held on **Thursday, October 15, 2020 at 8:30 AM, Council Chambers, City Hall, 30 West Central Street, Chippewa Falls, WI.** The Committee members, Mayor and other Council Members may not be physically present at the meeting but may attend remotely. The meeting may be viewed via livestream at the www.chippewafalls-wi.gov live stream link.

Items of business to be discussed or acted upon at this meeting are shown on the attached agenda below:

1. **Review current EMS rates and consider rate adjustments as recommended by LifeQuest. Possible recommendation to the Council.**
2. **Discuss purchase of a snow blower utilizing Stormwater Utility funds. Possible recommendation to the Council.**
3. **Discuss receipt of Department of Veteran's Affairs Grant. Possible recommendation to the Council.**
4. **Discuss purchase of AEDs from Department of Veteran's Affairs Grant funds. Possible recommendation to the Council.**
5. **Discuss draft Contract for Services between the City of Chippewa Falls and the Chippewa Falls Area Chamber of Commerce for administering room tax funds for 2021-2025. Possible recommendation to the Council.**
6. **Discuss proposals and funding for appraisal services for 2 Bay Street. Possible recommendation to the Council.**
7. **Discuss proposed 2021 budget timeline.**
8. **Adjournment**

NOTICE IS HEREBY GIVEN THAT A MAJORITY OF THE CITY COUNCIL MAY BE PRESENT AT THIS MEETING TO GATHER INFORMATION ABOUT A SUBJECT OVER WHICH THEY HAVE DECISION MAKING RESPONSIBILITY.

NOTE: REASONABLE ACCOMMODATIONS FOR PARTICIPATION BY INDIVIDUALS WITH DISABILITIES WILL BE MADE UPON REQUEST. FOR ADDITIONAL INFORMATION OR TO REQUEST THIS SERVICE, CONTACT THE CITY CLERK AT 726-2719.

PLEASE NOTE THAT ATTACHMENTS TO THIS AGENDA MAY NOT BE FINAL AND ARE SUBJECT TO CHANGE. THIS AGENDA MAY BE AMENDED AS IT IS REVIEWED.

CERTIFICATION OF OFFICIAL NEWSPAPER

I hereby certify that a copy of this notice has been posted on the City Hall bulletin board and a copy has been given to the Chippewa Herald on October 13, 2020 at 3:15 pm by BNG

Chippewa Falls Fire & Emergency Services Department

Recommended Rates EMT-P, Fully Bundled

See Attached Survey for Comparisons in Your Area, Including Geo-Zip
September 22, 2020

<u>BLS Base Rate</u>	<u>Current</u>	<u>Recommendation</u>
➤ Resident	\$ 925.00	\$ 1,100.00
➤ Non-Resident	\$ 1,100.00	\$ 1,250.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS1 Emergency Rates – ALS1 Base Rate would be charged when it is medically necessary or an assessment by an advanced life support (ALS) provider is given and does one or more ALS interventions.

➤ Resident	\$ 1,025.00	\$ 1,275.00
➤ Non-Resident	\$ 1,200.00	\$ 1,375.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS2 Base Rates – ALS2 Base Rate would be charged when it is medically necessary to administer at least three different medications by intravenous push/bolus or continuous infusion or provide one or more of the following ALS procedures; manual defibrillation/cardioversion, endotracheal intubation, central venous line, cardiac pacing, chest compression, surgical airway, intraosseous line.

➤ Resident	\$ 1,150.00	\$ 1,425.00
➤ Non-Resident	\$ 1,350.00	\$ 1,600.00

SCT Base Rate - SCT Base Rate would be charged when it is medically necessary for a critically injured or ill patient to be transferred from one hospital to another hospital. The level of service being provided has to be beyond the scope of the paramedic. This is necessary when a beneficiary's condition requires ongoing care that must be provided by one or more health professionals in an appropriate specialty area, e.g., nursing, medical respiratory care, cardiovascular care, or a paramedic with additional training.

➤ Resident	\$ 1,200.00	\$ 1,600.00
➤ Non-Resident	\$ 1,400.00	\$ 1,700.00

Chippewa Falls Fire & Emergency Services Department



N2930 State Road 22 Wautoma, WI 54982
Phone: 888-777-4911 Fax: 855-642-7228
www.lifequest-services.com

Recommended Rates EMT-P, Fully Bundled

See Attached Survey for Comparisons in Your Area, Including Geo-Zip
September 22, 2020

Mileage – Charges for mileage must be based on loaded mileage only, from the pickup of a patient to arrival at the destination. The difference between the two recorded odometer readings should always be rounded up to the nearest tenth. Any portion of a mile will be billed as a complete mile.

➤ Resident	\$ 17.00	\$ 20.00
➤ Non-Resident	\$ 17.75	\$ 20.00

Procedures

➤ Oxygen	\$ 72.00	\$ BUNDLED
<ul style="list-style-type: none"> ▪ Oxygen is a reimbursable charge that is paid by virtually every insurance company. 		
➤ Spinal Immobilization	\$ 160.00	\$ BUNDLED
<ul style="list-style-type: none"> ▪ This is payable except in the case of Medicare and Medical Assistance patients. ▪ Primarily this is covered by Auto Insurance carriers with a high success rate for reimbursement. 		
➤ All other procedures should be included as part of the base rate.		

BLS On Scene Care – This is charged when your service responds to a call, provides treatment, and the patient refuses transport and/or is simply not transported.

➤ Resident	\$ 200.00	\$ 300.00
➤ Non-Resident	\$ 250.00	\$ 350.00

ALS On Scene Care – This is charged when your service responds to a call, provides treatment including an ALS assessment or at least one ALS intervention. The rate should equal the ALS base rate because of the level of service given, example being, treating a diabetic who then does not require transport.

➤ Resident	\$ 925.00	\$ 1,025.00
➤ Non-Resident	\$ 1,025.00	\$ 1,125.00

Chippewa Falls Fire & Emergency Services Department

Recommended Rates EMT-P, Fully Bundled



N2930 State Road 22 Wautoma, WI 54982
Phone: 888-777-4911 Fax: 855-642-7228
www.lifequest-services.com

**See Attached Survey for Comparisons in Your Area, Including Geo-Zip
September 22, 2020**

Reminder – By increasing your rates; with insurance companies, your service’s approved reimbursable rates should increase.

Yes, we would like to adopt the recommended rates effective _____, 20____.

No, we would not like to adopt the recommended rates. _____, 20____.

Yes, we would like to adopt the rates with changes indicated, effective _____, 20____.

Signature

Title

Date



N2930 State Road 22 Wautoma, WI 54982
Phone: 888-777-4911 Fax: 855-642-7228
www.lifequest-services.com

Chippewa Falls Fire and EMS 2020 Rate Survey - Fully Bundled

Description Charge	Baldern Area EMS Level of Service: EMT-P	Chippewa Fire District Level of Service: EMT-P	City of Eau Claire Level of Service: EMT-P	Mainfield Fire & Rescue Level of Service: EMT-P	Nekoosa EMS Level of Service: EMT-P	Mausau Fire Dept. Level of Service: EMT-P	Chippewa Falls Fire & EMS Dept. Level of Service: EMT-P CCP	Average	Recommended Rate for Fully Bundled	Increase
BLS - Resident	\$1,480	\$1,395	\$1,100	\$850	\$900	\$900	\$925	\$1,079	\$1,100	\$175
BLS - Non Resident	\$1,682	\$1,625	\$1,300	\$950	\$1,000	\$1,050	\$1,100	\$1,231	\$1,250	\$150
ALS1 - Resident	\$1,588	\$1,495	\$1,200	\$1,000	\$1,050	\$1,075	\$1,025	\$1,204	\$1,275	\$250
ALS1 - Non Resident	\$1,724	\$1,695	\$1,400	\$1,200	\$1,200	\$1,225	\$1,200	\$1,363	\$1,375	\$175
ALS2 - Resident	\$1,798	\$1,695	\$1,300	\$1,100	\$1,425	\$1,475	\$1,150	\$1,420	\$1,425	\$275
ALS2 - Non Resident	\$1,838	\$1,825	\$1,500	\$1,300	\$1,550	\$1,625	\$1,350	\$1,584	\$1,600	\$250
SCT - Resident	\$1,838	\$1,825	\$1,500	\$1,250	\$1,550	\$1,475	\$1,200	\$1,534	\$1,600	\$400
SCT - Non Resident	\$2,068	\$1,950	\$1,700	\$1,500	\$1,575	\$1,625	\$1,400	\$1,688	\$1,700	\$300
Mileage - Resident	\$22.27	\$21	\$19	\$16.50	\$15.50	\$20	\$17	\$19	\$20	\$3
Mileage - Non Resident	\$22.27	\$21	\$20	\$17.50	\$16.75	\$20	\$17.75	\$19	\$20	\$2
Oxygen	B/P	\$75	\$71	B/P	B/P	\$0	\$72	\$55	B/P	B/P
Spinal Immobilization	B/P	\$160	\$160	B/P	B/P	\$155	\$160	\$159	B/P	B/P
BLS On Scene Care - Res.	\$313	\$300	N/C	\$250	\$375	\$300	\$200	\$211	\$300	\$100
BLS On Scene Care - Non Res.	\$313	\$300	N/C	\$250	\$375	\$375	\$250	\$214	\$350	\$100
ALS On Scene Care - Res.	\$1,421	\$1,340	\$1,100	\$680	\$800	\$425	\$825	\$858	\$1,025	\$100
ALS On Scene Care - Non Res.	\$1,537	\$1,340	\$1,300	\$780	\$900	\$500	\$1,025	\$1,055	\$1,125	\$100

N/C - No Charge

Service Bundles Disposables Only

B/P - Fully bundled pricing, disposables, oxygen and spinal

Co.# 42

Chippewa County

Chippewa Falls Fire & EMS

EMS Chief Lee Douglas

1301 Chippewa Crossing Blvd., Chippewa Falls, WI 54729

Updated: 9/21/2020 ckg



N2930 State Road 22 Wautoma, WI 54982

Phone: 888-777-4911 Fax: 855-642-7228

www.lifequest-services.com

LifeQuest Services

Client Rate Review for Base Rate & Mileage Only Billing

Average Disposable Charges By Base Rate HCPCS Code

CHIPPEWA FALLS FIRE/EMERGENCY

Charge Description	HCPCS	Unbundled Rate	Average Disposables Charge	Average Bundled Rate
Advanced Life Support, Emergency Transport, Level 1 (ALS 1 - Emergency) (A0427)				
ALS1 EMERG BASE RATE - NONRES	A0427	\$1,200.00	\$105.22	\$1,305.22
ALS1 EMERG BASE RATE - RESIDEN	A0427	\$1,025.00	\$105.22	\$1,130.22
ALS1 INTERCEPT BASE RATE	A0427	\$300.00	\$105.22	\$405.22
Advanced Life Support, Level 2 (ALS 2)(A0433)				
ALS2 BASE RATE - NONRESIDENT	A0433	\$1,350.00	\$481.42	\$1,831.42
ALS2 BASE RATE - RESIDENT	A0433	\$1,150.00	\$481.42	\$1,631.42
ALS2 INTERCEPT BASE RATE	A0433	\$300.00	\$481.42	\$781.42
Advanced Life Support, Non-Emergency Transport, Level 1 (ALS 1) (A0426)				
ALS1 NONEMER BASE RATE - NONRES	A0426	\$1,200.00	\$43.74	\$1,243.74
ALS1 NONEMERG BASE RATE - RES	A0426	\$1,025.00	\$43.74	\$1,068.74
Ambulance Response and Treatment, No Transport (A0998)				
ON SCENE CARE ALS NONRES	A0998	\$1,025.00	\$90.09	\$1,115.09
ON SCENE CARE ALS RESIDENT	A0998	\$925.00	\$90.09	\$1,015.09
ON SCENE CARE BLS	A0998	\$200.00	\$90.09	\$290.09
LIFT ASSIST	A0998	\$75.00	\$90.09	\$165.09
ON SCENE CARE BLS NON RES	A0998	\$250.00	\$90.09	\$340.09
Basic Life Support, Emergency Transport (BLS-Emergency) (A0429)				
BLS EMERGENCY BASE RATE -NONR	A0429	\$1,100.00	\$30.00	\$1,130.00
BLS EMERGENCY BASE RATE -RES	A0429	\$925.00	\$30.00	\$955.00
Basic Life Support, Non-Emergency Transport, (BLS) (A0428)				
BLS NONEMER BASE RATE -NON RES	A0428	\$1,100.00	\$25.68	\$1,125.68
BLS NONEMER BASE RATE -RES	A0428	\$925.00	\$25.68	\$950.68
Ground Mileage, per statute mile: (A0425)				
MILEAGE RESIDENT	A0425	\$17.00	\$0.00	\$17.00
MILEAGE NON RESIDENT	A0425	\$17.75	\$0.00	\$17.75
MILEAGE NONEMERGENCY RESIDENT	A0425	\$17.00	\$0.00	\$17.00
MILEAGE NONEMERGENCY NONRES	A0425	\$17.75	\$0.00	\$17.75
MILEAGE RESIDENT	A0425	\$17.00	\$0.00	\$17.00
MILEAGE NON RESIDENT	A0425	\$17.75	\$0.00	\$17.75
MILEAGE NONEMERGENCY RESIDENT	A0425	\$17.00	\$0.00	\$17.00
MILEAGE NONEMERGENCY NONRES	A0425	\$17.75	\$0.00	\$17.75

Note: Average Bundled Rate combines the Unbundled Rate with an average of all non-Base Rate or Mileage Charges on calls billed with this Base Rate HCPCS with a Date of Service on or after 01/01/2013.



This Report May Contain Confidential or Protected Health Information.
Please Handle Accordingly.

Charge Description	HCPCS	Unbundled Rate	Disposables Charge	Average Bundled Rate
Noncovered Ambulance Mileage, per mile (e.g., for miles traveled beyond closest appropriate facility) (A0888)				
MILEAGE NONCOVERED RES	A0888	\$17.00	\$0.00	\$17.00
MILEAGE NONCOVERED NONRES	A0888	\$17.75	\$0.00	\$17.75
MILEAGE NONCOVERED NONRES	A0888	\$17.75	\$0.00	\$17.75
MILEAGE NONCOVERED RES	A0888	\$17.00	\$0.00	\$17.00
Specialty Care Transport (SCT) (A0434)				
SCT BASE RATE - NONRESIDENT	A0434	\$1,400.00	\$66.36	\$1,466.36
SCT BASE RATE - RESIDENT	A0434	\$1,200.00	\$66.36	\$1,266.36

Note: Average Bundled Rate combines the Unbundled Rate with an average of all non-Base Rate or Mileage Charges on calls billed with this Base Rate HCPCS with a Date of Service on or after 01/01/2013.



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Please Handle Accordingly.



Appleton 700 Randolph Drive Appleton, WI 54913 Phone: (920) 687-1111 Fax: (920) 687-1122	Milwaukee 12655 W. Silver Spring Rd Butler, WI 53007 Phone: (262) 544-5404 Fax: (800) 261-0383
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Account: City of Chippewa Falls
 Name: Nick Pieper
 Address: 5 Riverside Drive
Chippewa Falls WI 54729

Date: 8/28/2020
 Email: npieper@chippewafalls-wi.gov
 Phone: (715)723-4151
 Note: Sourcewell Pricing

**** Sales Quotation ****

2020 Larue D40 Snow Blower with 235 HP QSB6.7 Cummins Tier IV

STANDARD FEATURES: D40 Larue loader mount snow blower is equipped with: carbide skates, steel scraper blade, joystick control, Tier IV electronic engine, working lights on loading chute, Level fixed on loading chute, 34" impeller, 108" width minimum, quick attach, block heater, 66 gallon fuel tank, standard loading chute 127" height, dual 17" Augers

Includes options:

- ❖ Cummins QSB6.7 235 HP
- ❖ Impeller Casing 150° Worm gear
- ❖ 30" Telescopic Load chute
- ❖ Full Width Skid Kit
- ❖ L.E.D. lights

*Quick Coupler to match the City of Chippewa Falls loader
 Training by Casper's Truck Equipment included
 One (1) year factory warranty on blower / Two (2) year engine warranty
 Freight to Chippewa Falls, Wisconsin included

Total charges **\$ 136,931.00**

Additional options:

<u>Single Steering vane</u>	<u>Add: \$ 2,755.00</u>
<u>Wireless control with cable</u>	<u>Add: \$ 2,845.00</u>
<u>Chromium carbide chute</u>	<u>Add: \$ 2,613.00</u>
<u>Chromium carbide impeller casing</u>	<u>Add: \$ 2,707.00</u>
<u>Right side hydraulic tilting chute</u>	<u>Add: \$ 4,037.00</u>

Submitted by: Andy Jorgensen All Sales Tax and FET Tax will be added Quote firm 30 days Terms: Net 30

By signing below, I agree that I have read, understood, and will comply with the terms of this quote.

Quote accepted by: _____

Title: _____ Date Accepted: _____ PO# _____

Thank You for the opportunity to submit our quote for your consideration



MSRP and Sourcewell Pricing

7800

2,000
~~1,600~~ + 1/hr

~~116,045.32~~ w/options

Loader Mounted Snow Blower Model	General Description	MSRP	Sourcewell
948D	108" Cummins B6.7 SV326 HP/2200RPM	\$ 174,285.00	\$ 132,456.60
842D - 4 Cylinder 200 hp	96" Cummins B6.7 SV500 HP/2200RPM	\$ 142,857.00	\$ 108,571.32
639D	78"-96" Cat 3.48 T4F 121 HP	\$ 104,285.00	\$ 79,256.00
Loader Mounted Snow Blower Options			
Side Draft Compensator		\$ 2,857.00	\$ 2,171.00
Head Lights and Flashers		\$ 850.00	\$ 646.00
Windrow Extensions		\$ 375.00	\$ 285.00
Caster Wheels		\$ 4,625.00	\$ 3,515.00
Bolt on Curb Protector (per side)		\$ 725.00	\$ 551.00
Female Hitch Coupler of Choice		\$ 3,570.00	\$ 2,713.00
Extended Warranties - Engine Only			
2 Years			P.O.R.
3 Years			P.O.R.
4 Years			P.O.R.
5 Years			P.O.R.
Extended Warranties - Base machine excluding Engine and Clutch			
2 Years			P.O.R.
3 Years			P.O.R.
Aftermarket Parts and Accessories			
948D Replacement Cutting Edges (Set)	Includes hardware	\$ 503.00	\$ 402.00
948D Replacement Skid Shoes (Set)	Includes hardware	\$ 750.00	\$ 600.00
948D Bolt on Ice Breaker Cup/Each	Includes hardware	\$ 225.00	\$ 180.00
842D Replacement Cutting Edges (Set)	Includes hardware	\$ 503.00	\$ 402.00
842D Replacement Skid Shoes (Set)	Includes hardware	\$ 750.00	\$ 600.00
842D Bolt on Ice Breaker Cup/Each	Includes hardware	\$ 225.00	\$ 180.00
639D Replacement Cutting Edges (Set)	Includes hardware	\$ 503.00	\$ 402.00
639D Replacement Skid Shoes (Set)	Includes hardware	\$ 633.00	\$ 506.00
639D Bolt on Ice Breaker Cup/Each	Includes hardware	\$ 225.00	\$ 180.00
639D Bolt On Extension Wings	Includes hardware	\$ 2,750.00	\$ 2,090.00
Shear Bolts (Set)		\$ 10.00	\$ 8.00
Additional Wireless Transmitter		\$ 1,600.00	\$ 1,280.00
PTO Driven Snow Blower Model			
1060A	120"	\$ 30,885.00	\$ 23,472.00
1060AC	120" - Truck Loading Spout	\$ 38,324.00	\$ 29,126.00
954A	108"	\$ 26,542.00	\$ 20,171.00
954AC	108" - Truck Loading Spout	\$ 33,980.00	\$ 25,824.00
848A	96"	\$ 22,100.00	\$ 16,796.00
848AC	96" - Truck Loading Spout	\$ 27,534.00	\$ 20,925.00
PTO Driven Snow Blower Options			
Extension Wings	Model 1060A or 1060AC - 140" Width	\$ 4,250.00	\$ 3,230.00
Caster Wheels		\$ 4,625.00	\$ 3,515.00
Super Haul Snow Body Truck Insert Model			
Tandem Axle Insert	Self Opening End Gate	\$ 18,571.00	\$ 14,113.00
Single Axle Insert	Self Opening End Gate	\$ 16,071.00	\$ 12,213.00
Aftermarket Parts and Accessories			
1060A Replacement Cutting Edge (Set)	Includes hardware	\$ 550.00	\$ 440.00
1060A Replacement Skid Shoe (Set)	Includes hardware	\$ 460.00	\$ 368.00
1060A Bolt On Ice Chopper Bar (Set)	Includes hardware	\$ 350.00	\$ 280.00
954A Replacement Cutting Edge (Set)	Includes hardware	\$ 550.00	\$ 440.00



Wisconsin Department of Veterans Affairs

Tony Evers, Governor | Mary M. Kolar, Secretary

October 2, 2020

LYNN BAUER
CITY OF CHIPPEWA FALLS
30 WEST CENTRAL ST
CHIPPEWA FALLS WI 54729

Dear Ms. Bauer,

In accordance with Wis. Stat. § 45.58, Grants to Local Governments, cities, villages and towns that provide services to veteran homes and other facilities for veterans are eligible for a grant from the Wisconsin Department of Veterans Affairs (WDVA). The intent of the grant is to offset the costs of the fire and emergency medical services that your municipality provides which benefits our nursing homes and other facilities for veterans and per the statute the grant may only be used for that purpose.

The WDVA is pleased to inform you that we have approved a grant for the **City of Chippewa Falls** in the amount of **\$68,307.00**. This amount reflects our assessment of the value of your municipality's level of services provided to our WDVA veteran's nursing home and other facilities in your vicinity.

The attached Memorandum of Understanding (MOU) outlines the terms and conditions of accepting our grant. Please review the entire MOU and have the individual in your town who would be authorized to sign it, sign under Article 6. If you have any questions about these terms or the grant in general, please feel free to contact me by phone at (608) 266-2778 or email at donald.placidi@dva.wisconsin.gov.

Please return all materials by email (preferred) or mail at your earliest convenience to:

Leslie A. Busby-Amegashie
Wisconsin Department of Veterans Affairs
2135 Rimrock Road, PO Box 7843
Madison, WI 53707-7843
Phone | (608) 590-7081 | Email | vetsbenefitsgrants@dva.wisconsin.gov

***NOTE:** Due to Covid-19 WDVA staff are working remotely and items mailed to the address above will experience delay in processing.

We sincerely appreciate your on-going partnership to improve service to the WDVA's homes and other facilities which helps us ensure that Wisconsin veterans have the highest level of services and nursing home care. A check for the grant funds will be mailed to you after we have received a fully executed MOU.

Sincerely,

Donald Placidi, Jr., Administrator
Division of Veterans Benefits

Enclosure: Memorandum of Understanding



Chippewa Falls AEDs 9-27-2020

Quote Number: 10259399

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308
Chicago, IL 60673-3308

Prepared For: CHIPPEWA FALLS FIRE AND EMER SVC

Rep: Justin Samuels

Attn:

Email: justin.samuels@stryker.com

Phone Number: 920.737.1113

Mobile: +1 9207371113

Quote Date: 09/27/2020

Expiration Date: 12/26/2020

Delivery Address

End User - Shipping - Billing

Bill To Account

Name: CHIPPEWA FALLS FIRE AND EMER SVC

Name: CHIPPEWA FALLS FIRE AND EMER SVC

Name: CHIPPEWA FALLS FIRE AND EMER SVC

Account #: 1098267

Account #: 1098267

Account #: 1098267

Address: 1301 CHIPPEWA CROSSING BLVD

Address: 1301 CHIPPEWA CROSSING BLVD

Address: 1301 CHIPPEWA CROSSING BLVD

CHIPPEWA FALLS

CHIPPEWA FALLS

CHIPPEWA FALLS

Wisconsin 54729-2751

Wisconsin 54729-2751

Wisconsin 54729-2751

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99512-001262	LIFEPAK CR2 Defibrillator, Semi-Automatic, WIFI, English, handle, 8 year warranty, Includes 1 PR QUICK-STEP electrodes and 1 battery (4 years each), LIFELINK central AED Program Manager Basic Account, USB cable, Operating Instructions	2	\$1,833.00	\$3,666.00

Equipment Total: \$3,666.00

Price Totals:

Grand Total: \$3,666.00

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.



Chippewa Falls AEDs 9-27-2020

Quote Number: 10259399

Version: 1

Prepared For: CHIPPEWA FALLS FIRE AND EMER SVC
Attn:

Quote Date: 09/27/2020

Expiration Date: 12/26/2020

Remit to: **Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Rep: Justin Samuels

Email: justin.samuels@stryker.com

Phone Number: 920.737.1113

Mobile: +1 9207371113

AUTHORIZED CUSTOMER SIGNATURE

From: Gary Holt
To: Brad Hentschel
Subject: RE: Appraisal Quote Request
Date: Monday, August 31, 2020 7:55:17 AM

Hi Brad,

Thank you for contacting us in regards to appraising 2 Bay Street in Chippewa Falls.

It has been several years, but we have appraised this property in the past. Last time was in 2011.

The fee to complete a new appraisal on this property is \$2,000 with a turn time of 4 weeks.

If this works for the city, please advise and I will get the appraisal on the schedule.

We will also need a contact name and number to gain access to the building.

Thanks much,

Gary

JC Norby & Associates, Inc.
2115 E Clairemont Avenue
Eau Claire, WI 54701
715 834-3953

VALUATION ENGAGEMENT CONTRACT

August 31, 2020

Attn: Brad Hentschel
City Planner / City of Chippewa Falls
30 West Central Street
Chippewa Falls, WI. 54729

RE: Real Estate Appraisal
2 Bay Street
Chippewa Falls, Wisconsin
Management Planning

Dear Mr. Hentschel:

This letter confirms our understanding of the arrangements to perform a real estate appraisal of 2 Bay Street, Chippewa Falls, Wisconsin 54729 and to issue a report outlining our methodology and results. It is our understanding that this appraisal will be used for management planning purposes. The effective date of the appraisal will be as of the date of inspection.

The appraisal will be valued as of the date of inspection of the subject property or as directed by you. In addition, the valuation will be based on the most probable quantitative valuation and will take into consideration various general factors normally considered in valuations of this type. The purpose of this appraisal is to estimate the market value of the property. The legal property appraised would be the fee simple interest.

The definition of Market Value is taken from the Appraisal Terminology Handbook, as published by Ballinger Publishing.

Market Value - The most probable price in terms of money which a property should bring in the competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently, knowledgeable and assuming the price is not affected by undue stimulus.

A simpler definition, having the same meaning, is found in the IRS Valuation Guide.

Market Value is "The price at which the property would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or to sell and both having reasonable knowledge of relevant facts..."

August 31, 2020

Page 2

During the appraisal process, we will personally inspect the property and conduct our interviews. We will conduct our own independent study of the real estate value as well as other relevant factors as it relates to the property.

We take no responsibility to update this report for events and circumstances occurring after the date of this valuation.

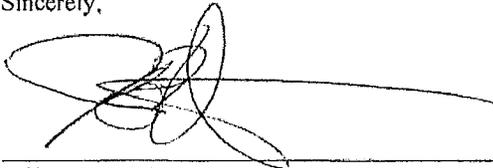
Jeff White will be responsible for this engagement and will serve as the project manager. We generally perform valuations in three phases. Phase one consists of a review of information requested from the client, their accountant and initial independent research. Phase two consists of inspecting the subject property. Phase three consists of additional research, analysis and reaching our conclusions. One electronic copy of each report is normally provided. A hard copy of each report is available upon request.

The fee for this appraisal letter report engagement will be \$2,500. This fee includes all expenses related to the engagement.

In the event it becomes necessary to engage counsel in the collection of the above amounts, the prevailing party shall be paid attorney and court costs. Work to commence upon signing this authorization agreement. Information about our findings and conclusions will be reported only to the client unless otherwise authorized. Client agrees to pay for time and costs incurred prior to receipt of written request to cancel assignment.

If the above terms are acceptable to you and the services outlined are in accordance with your requirements, we will proceed with the preparation of this appraisal upon receipt of a signed copy of the acceptance confirmation form attached. An envelope has been provided for mailing purposes. If you have any further questions or concerns regarding this engagement please feel free to call me at 715-834-8210.

Sincerely,



Jeffrey D. White, ASA

VALUATION SPECIALISTS, LLC

Full Service Appraisal & Consulting Firm

Business / Real Estate / Equipment / Litigation

Offices in Wisconsin / Minnesota

August 31, 2020
Page 3

ENGAGEMENT CONTRACT
ACCEPTANCE CONFIRMATION

Attn: Brad Hentschel
City Planner / City of Chippewa Falls
30 West Central Street
Chippewa Falls, WI. 54729

RE: Real Estate Appraisal
2 Bay Street
Chippewa Falls, Wisconsin
Management Planning

REAL ESTATE APPRAISAL

Accepted by: _____

Date: _____

SEND TO: C/O JEFFREY D. WHITE
VALUATION SPECIALISTS, LLC
6731 LOWES CREEK COURT
EAU CLAIRE, WI. 54701

715-834-8210 OFFICE
715-379-0699 CELL JEFF
jeff@valuationspecialists.com (E-mail)
www.valuationspecialists.com (Web-Site)
Full Service Appraisal Firm
Real Estate / Equipment / Business / Litigation Support
Offices in Wisconsin / Minnesota

**QUALIFICATIONS
OF
JEFFREY D. WHITE, ASA**

GENERAL EDUCATION

Graduated with a Bachelor of Science degree from Mankato State University in Minnesota where he majored in accounting. Prior experience in the U.S. Navy. He has also participated in numerous seminars for continuing appraisal education.

VALUATION AND SPECIAL EDUCATION COURSES

General Certified Real Estate Appraiser (State of Wisconsin) License #324-010
General Certified Real Estate Appraiser (State of Minnesota) License #4000233
HUD, VA & FHA APPROVED RESIDENTIAL APPRAISER # 324-010
ASA – Senior Member - Business Valuation
ASA - Senior Member - Machinery & Equipment

- AI** - Real Estate Appraisal Principles Course and Examination
- Business Valuation Procedures Course and Examination
- Capitalization Theory and Techniques Course and Examination
- Report Writing and Valuation Analysis
- Litigation Valuation Course
- Standards Course
- Advanced Income Capitalization
- Advanced Industrial Valuation
- ASA** - Level I: Introduction to Value Theory and Appraisal Procedures - Fundamentals of Machinery & Equipment
- Level II: Research and Analysis in Appraising - Process of Estimating Value (Machinery & Equipment)
- Level I: Introduction to Business Valuations
- Level II: Business Valuation Methodology
- Level III: Business Valuation - Case Study
- Level IV: Business Valuation - Selected Advanced Topics
- Litigation Support: "The Appraiser as Expert Witness"
- Valuing Intellectual Property "Intangible Assets"
- Valuation Concepts for the Gaming Industry
- MISC.** - Attended Numerous Specialty Courses in Real Estate, Equipment and Business Valuation Areas

APPRAISAL EXPERIENCE

- 1991-Present **Valuation Specialists, LLC**, Eau Claire, Wisconsin / Minneapolis & Mankato, Minnesota
Appraisal services specializing in business valuations (closely held companies), intangibles, machinery & equipment/furniture & fixtures, review appraisals, and real estate consultations and appraisals
- 1989-1991 **Wipfli CPAs**, Eau Claire, Wisconsin (Manager)
Manager of firm-wide valuation group. Specialist in valuation of business enterprises, intangible assets, machinery & equipment, real estate consultations. Special project consultations, estate planning and tax.
- 1984-1989 **Arthur Andersen & Co.**, Minneapolis, Minnesota (Senior Appraiser)
Specialist in business enterprise and equipment valuations. Manager of appraisal division.

QUALIFICATIONS CONTINUED

PROFESSIONAL AFFILIATIONS

American Society of Appraisers, (ASA)

Senior Member (ASA); Machinery & Equipment

Senior Member (ASA); Business Valuation

Certified Exit Planning Institute - Member

Certified General Appraiser - Wisconsin & Minnesota

Eau Claire/ Chippewa Valley Board of Realtors - Member

Eau Claire County Condemnation Commissioner Board Member – expires March 1, 2022

VALUATION EXPERIENCE

Business Enterprise and Intangible Asset Valuations - Business Valuations (closely held companies), Financial Analysis, Estate and Tax Valuations, Mergers & Acquisitions, Valuation of Closely Held Stock, ESOP Valuations, Intangible Asset Valuations, Purchase Price Allocations, Small Business Valuations, Shareholder Disputes, Buy/Sell Agreements, Marriage Dissolution, Litigation Support, Charitable Contributions, Inventory, Consultations, Potential Sale or Purchase, Review Appraisals. Expert witness and testimony.

- Machinery & Equipment** - Specialization in the valuation of machinery & equipment/furniture & fixtures for a variety of valuation purposes. Expert witness and testimony.
- Real Estate Appraisals** - Valuations of Commercial, Industrial and Residential Real Estate for a variety of valuation purposes. Special consultations and difficult properties. Expert witness and testimony.
- Review Appraisals** - Reviewed third party valuations for financing, tax, gifting, potential sale and purchase and litigation proceedings.
- Expert Testimony** - Bankruptcy Court, Divorce, Litigation, Arbitration

SEMINARS

Jeff has been invited to address numerous professional organizations on seminars for Valuation of Business and Professional Organizations including:

University of Madison - Law School
University of Wisconsin - Eau Claire
University of Minnesota - School of Medicine
American Bar Association
American Institute of Certified Public Accountants
Institute of Business Appraisers Seminar
Various Community Service Organizations